

ISIS

Bank Consulting Group Takes Communication to the Next Level with ISIS

Banc Financial Group (BFG) finds ISIS is the key to increased efficiency

ORGANIZATION:

Banc Financial Group



LOCATION:

Atlanta, Georgia

INDUSTRY:

Banking

TASK:

Implement a secure web-based Intranet platform to house documents, client data and exchange information.

"The biggest impact was being able to go to one secure portal, anytime and anywhere, to access all our business processes. Customization to fit our requirements was easy and very affordable relative to other systems. ISIS is value added in multiples."

Paul F. Myles
Co-Founder and CEO
Banc Financial Group

THE ORGANIZATION

Banc Financial Group (BFG) is a leading provider of regulatory compliance and related risk management services for independent banks since 1989. Regarded for the expertise of their consultants, a thorough approach and wide range of compliance services and support, BFG's effectiveness is proven by the favorable regulatory examinations clients consistently receive.

THE CHALLENGE

Banc Financial Group's long track record of success is the result of adhering to the high standards of excellence its clients depend on to meet stringent regulatory compliance examinations in the banking industry. Accustomed to reviewing its clients' systems, BFG turned this critical view inward to assess its own business processes.

After doing so, BFG determined that the efficiency of its internal communication processes could be taken to the next level. BFG's remote consultants needed a more easily accessible central clearinghouse for retrieving information and communicating with each other.

THE SOLUTION

Banc Financial Group turned to web-based Integrated Source for Internal Systems (ISIS), Computer Allí's flagship Intranet product to fulfill its business systems needs. BFG consultants now had one secure Intranet portal for accessing a shared calendar, retrieving documents, managing contact information, tracking sales opportunities and setting tasks.

ISIS allowed BFG to store all of its knowledge resources in one secure on-line repository. "Reports run easily," noted Julie Bakker, Operations Manager, "and ISIS is available 24/7 so anyone can go and get what they need at any time."

BFG's consultants found the ISIS time tracking module easy to use to log time spent on each project or client interaction to each customer's account. ISIS also provided a forum for communicating and for broadcasting news and announcements more effectively.

THE BENEFITS

Projects and Opportunities

Sales opportunities are documented from the prospect's initial call. For over 10 years BFG had been using nationally recognized CRM manager, ACT, to monitor its sales cycle. After implementing the new system, BFG's data was transferred easily from ACT to ISIS. Projects and utilization are tracked in ISIS, providing efficient 24/7 access. ISIS had all the features BFG needed and is integrated into one always accessible portal.

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Business Solutions Through Technology

Computer Alli

Computer Alli is a dynamic technology service provider dedicated to partnering with businesses to improve their operations, profitability and growth since 1989. Computer Alli's full service approach saves its clients time and money by providing a "one stop shop" for all of their technology needs:

- Hardware
- Software
- LAN consulting
- File servers
- Website development and hosting
- Intranets

Dedicated to personalized client service and support while guaranteeing maximum value of uptime and redundancy, Computer Alli delivers innovative solutions tailored to individual organizational requirements, on time and on budget.

Integrated Source for Internal Systems (ISIS)

ISIS, Computer Alli's flagship intranet product, provides comprehensive business applications and information management without the hassle of buying, installing and updating software. 100% web-based and completely customizable - a key feature - ISIS is accessible online anytime and anywhere. So secure, meeting banking industry standards, ISIS guarantees you'll never worry about backups again. Key performance indicators are available at a glance on the ISIS executive dashboard. Easy to implement and use, ISIS streamlines business operations and lets you focus on driving your organization's success.

THE BENEFITS continued

Cost Effective Customization

"The beauty of ISIS is that it can be customized to precisely address our projects. Other large vendors do not offer the same flexibility relative to the cost," related Myles. Using data already captured, the ISIS team worked with BFG to give them reports they could use. A customized employee utilization report tailored to BFG's exact requirements was not an expensive or major customization.

Personalized Service

Myles chose ISIS in part because it was important to him to work with a smaller privately held firm, "we get more personalized attention and service with Computer Alli than from a large company." BFG has found that answers or solutions are just a phone call away. "Computer Alli has a breadth of expertise that is very specialized," continued Myles, "whatever the question is they direct it to the expert in the firm as opposed to a generalist who has to research and get back to you."

Flexibility

After initially implementing the ISIS infrastructure, BFG's users found it challenging to learn to use all of the modules at once. "If there is anything that I had to say on the cautionary side," said Myles, "it is that a firm needs to start off with just a core of essential processes and adopt additional modules gradually. One of the benefits of ISIS is that you can choose the modules you want. It would be good for a potential user to work with Computer Alli to select the most critical modules to start with and then expand."

THE FUTURE

"Another great feature of ISIS is that it is scalable to be with us when we double in size; the market potential is tremendous; we will be using ISIS more and more."

- Paul F. Myles, Co-Founder and CEO
Banc Financial Group

To test drive Isis and evaluate its benefits for your organization, please call **(770) 614-7772** or visit our website at www.ISISintranet.com.

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